

THE AGRICULTURAL LENDING INSTITUTE

FIRST YEAR PROGRAM - ALI MIDWEST

Tuesday, July 9

7:30 - 8:00 am	Registration
8:00 - 9:00 am	US Agricultural Outlook 2024
9:00 -9:15 am	Coffee Break
9:15 - 10:00 am	Fundamentals of Credit Risk Analysis
10:00 - 11:00 am	CRAG Part I: Who, What, Where From CRAG Part II: Business Risk
11:00 - 12:00 pm	CRAG Part III: Financial Risk CRAG Part IV: Loan Structure Risk CRAG Part V:
12:00 - 1:00 pm	Lunch
1:00 - 2:00 pm	CRAG Part III: Financial Risk Deep Dive and Case Study #1
2:00 - 3:00 pm	CRAG Part III: Case Study #1
3:00 -3:15 pm	Break
3:15 - 5:00 pm	CRAG Part III: Perils in Financial Analysis
5:00 - 7:00	Reception

Wednesday, July 10

8:00 - 10:00 am	CRAG Part III: Job Aids: Useful Analytical Tools for the Ag Lender
10:00 -10:15 am	Coffee Break
10:15 - 12:00 pm	CRAG Part IV: Deep Dive into Structuring Risk and Case Study #2
12:00 - 1:00 pm	Lunch
1:00 - 2:00 pm	CRAG Part IV: Case Study #2
2:00 - 3:00 pm	CRAG Part IV: Building Meaningful Loan Covenants
3:00 -3:15 pm	Break
3:15 - 5:00 pm	Covenant Monitoring Practices. Crop Budgets, Loan Position and Borrowing Base Reports

Thursday, July 11

8:00 - 10:00 am	Covenant Monitoring Practices. Crop Budgets, Loan Position and Borrowing Base Reports
10:00 -10:15 am	Coffee Break
10:15 - 12:00 pm	Train Wreck! - The Case of a Good Deal Gone Bad. Case Study #3 Presented
12:00 - 1:00 pm	Lunch
1:00 - 2:00 pm	Train Wreck! - The Case of a Good Deal Gone Bad. Dissecting Case Study #3
2:00 -2:15 pm	Break
2:15 - 4:00 pm	Capstone - Case Study #4
4:00 - 4:30 pm	Wrap Up and Closing Covenants